

**South Natomas TMA™  
Board of Directors Meeting  
Wednesday, November 8<sup>th</sup>, 2021  
Meeting Minutes**

**I. Call to Order**

SNTMA President Bill Vanderslice called the meeting to order via video conference call at approximately 8:03AM on Wednesday, November 8<sup>th</sup>, 2021 in Sacramento, CA. Attending were Eduardo Cavazos, Dennis Deas, Martin Christian, Jeri Foley, Joseph Lara, Rukesh Maharjan, Lupita Ruiz, Bill Vanderslice and SNTMA staff Stephanie Merten and Jason Vitaich.

**II. Approval of Previous Meeting's Minutes**

A motion was made to approve the September 8<sup>th</sup>, 2021 SNTMA Board Meeting Minutes. The motion was moved by Eduardo Cavazos, seconded by Dennis Deas. The motion passed unanimously, 8:0.

**III. New Business**

A motion was made to approve the Third Quarter SNTMA Financials (Attachment "A"). The motion was made by Dennis Deas, seconded by Jeri Foley. The motion passed unanimously, 8:0.

A motion was made to approve the 2022 SNTMA Budget (see end of Attachment "A"). The motion was moved by Martin Christian, seconded by Dennis Deas. The motion passed unanimously, 8:0.

Lupita Ruiz and Eduardo Cavazos left the meeting at approximately 8:30.

The SNTMA Board went into Executive Session for a period of roughly 12 minutes. Out of that meeting, the following vote information was communicated:

A motion was made to approve the previously budgeted annual bonus for the Membership Services Manager and the Executive Director. The motion was made by Bill Vanderslice and seconded by Dennis Deas. The motion passed unanimously, 6:0.

Subsequent to the meeting, those present during the Executive Session for discussion of PTO payouts for staff voted on the following:

Three items were voted on as follows:

1. Agree to allow the voting for the requested PTO buy-out to be conducted at this time by email rather than the next regularly scheduled board meeting.
2. Vote to approve Jason's requested PTO buy-out
3. Vote to approve Stephanie's requested PTO buy-out.

The vote was 5:0 in favor of all three items. (Martin Christian Dennis Deas, Jeri Foley, Joseph Lara, Bill Vanderslice).

Executive Director Jason Vitaich delivered the following report:

- 2021 dues collection is going well overall, with 89% of budgeted membership dues having been collected as of November.

Stephanie Merten delivered the following Membership Report:

- **Campaigns and events promoted through the Commuter Club (October)**
  - 10.25.21 Programs and Benefits email sent to all member companies
- **Programs (August)**
  - 60 Telecommute subsidies awarded for the month of October
  - 11 carpool subsidies awarded for the month of October
  - 10 Low Emissions subsidies awarded for the month of October
  - 2 Transit subsidies awarded for the month of October
  - 0 Amtrak subsidies awarded for the month of October
  - 0 Bike Maintenance subsidies awarded for the month of October
  - 1 Walk subsidy awarded for the month of October
  - Funds exhausted for Residential Car charging subsidies
  - Monthly Facebook Contest entry eight entries/eight people, 6 awarded Amazon gift cards, 1 DoorDash and 1 iTunes
  - 504 Facebook “Likes”, 529 followers
  - Bucks For Bikes: 17 photos posted, others in progress
- **Meetings (October)**
  - 10.1.21 MIBM Brainstorming with SACOG
- **SNTMA Activities (November)**
  - Facebook monthly prizes, weekly Amazon drawing gift cards (for trip log keepers)
  - Q4 Promotional item (\$10 Amazon Gift Cards) for top trip log keepers
  - Q4 Virtual Discussion Tuesday 12/7 Caltrans Fix50 Update on Regional Telework Pilot Program
  - 2022 Q4 Virtual Discussion Thursday 1/27 SNTMA Programs
  - 2022 Annual Meeting Wednesday 3/9 Caltrans FixSac5

#### IV. Adjourn

The meeting adjourned at approximately 9:01AM. The next SNTMA Board meeting is scheduled for Wednesday, December 8<sup>th</sup>, 2021 at 8:00 AM via video conference call in Sacramento, CA.

Respectfully submitted,

Lupita Ruiz  
SNTMA Secretary

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.**  
**Statement of Financial Position**  
 As of September 30, 2021

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

	<u>Sep 30, 21</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10100 · Checking - River City Bank	135,916.86
10200 · Liquid CD - River City Bank	228,694.26
10400 · PayPal	5,385.39
<b>Total Checking/Savings</b>	369,996.51
<b>Accounts Receivable</b>	
11000 · Accounts Receivable	
11011 · Allowance for Doubtful Accounts	-20,429.38
11000 · Accounts Receivable - Other	98,430.62
<b>Total 11000 · Accounts Receivable</b>	78,001.24
<b>Total Accounts Receivable</b>	78,001.24
<b>Other Current Assets</b>	
12505 · Employee Cash Advance	25.88
12501 · Prepaid Rent	730.72
12999 · Undeposited Funds	450.00
<b>Total Other Current Assets</b>	1,206.60
<b>Total Current Assets</b>	449,204.35
<b>Fixed Assets</b>	
13000 · Furniture and Equipment	6,395.05
13100 · Website	5,750.00
13500 · Accumulated Depreciation	-12,054.05
<b>Total Fixed Assets</b>	91.00
<b>TOTAL ASSETS</b>	<b>449,295.35</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Credit Cards</b>	
20210 · Visa Credit Card	163.87
<b>Total Credit Cards</b>	163.87
<b>Other Current Liabilities</b>	
20300 · Accrued Wages	12,336.15
20400 · Deferred Revenue	80,746.46
<b>Total Other Current Liabilities</b>	93,082.61
<b>Total Current Liabilities</b>	93,246.48
<b>Total Liabilities</b>	93,246.48
<b>Equity</b>	
39000 · Net Assets	290,508.16
Net Income	65,540.71
<b>Total Equity</b>	356,048.87
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>449,295.35</b>

**No assurance is provided on this financial statement.**

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.**  
**Statement of Activities**  
For the Quarter and Nine Months Ended September 30, 2021

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 21	Jan - Sep 21
Ordinary Income/Expense		
Income		
40120 · Miscellaneous Income	0.00	3.70
40102 · Tenant Dues	81,254.09	241,933.51
40103 · Developer Dues	0.00	30,789.78
Total Income	81,254.09	272,726.99
Gross Profit	81,254.09	272,726.99
Expense		
Administrative Expenses		
Salaries and Wages		
50100 · Salary - Executive Director	21,787.50	57,892.50
50120 · Salary - Member Services Mgr	14,509.95	38,555.01
Total Salaries and Wages	36,297.45	96,447.51
Payroll Expenses		
50300 · Employee Benefits	3,929.55	13,417.24
50325 · Payroll Fees - Staff Resources	520.56	1,728.24
50350 · Payroll Taxes	2,774.10	7,647.09
50400 · Worker's Compensation Insurance	0.00	726.03
50425 · 401(K) Match	1,088.99	2,893.37
Total Payroll Expenses	8,313.20	26,411.97
Total Administrative Expenses	44,610.65	122,859.48
Operating Expenses		
51760 · Bad Debts	0.00	4,050.00
51015 · Depreciation	75.00	225.00
51025 · Dues and Subscriptions	500.00	799.00

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
Statement of Activities**  
For the Quarter and Nine Months Ended September 30, 2021

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

Ordinary Income/Expense	<u>Jul - Sep 21</u>		<u>Jan - Sep 21</u>	
51050 · Insurance	0.00		1,431.00	
51725 · Office Expense	197.89		2,015.81	
51730 · Professional Fees				
53401 · Accounting	2,252.00		3,362.00	
53404 · Computer Administration (IT)	0.00		1,285.52	
53405 · Legal	0.00		198.33	
<b>Total 51730 · Professional Fees</b>	<b>2,252.00</b>		<b>4,845.85</b>	
51735 · Rent	2,192.16		6,576.48	
51750 · Staff Seminars and Travel	10.00		10.00	
52300 · Telephone and Utilities	2,146.01		5,236.89	
<b>Total Operating Expenses</b>	<b>7,373.06</b>		<b>25,190.03</b>	
<b>Membership Programs &amp; Outreach Subsidies</b>				
51450 · Carpool Subsidy	1,650.00		5,300.00	
51500 · Transit				
51501 · Amtrak	0.00		0.00	
51500 · Transit - Other	225.00		675.00	
<b>Total 51500 · Transit</b>	<b>225.00</b>		<b>675.00</b>	
56010 · Bike Subsidy - Purchase	0.00		14,400.00	
56015 · Bike Subsidy - Maintenance	200.00		600.00	
<b>56055 · Capital Improvements Program</b>	<b>10,000.00</b>		<b>12,442.40</b>	

**No assurance is provided on this financial statement.**

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.**  
**Statement of Activities**  
For the Quarter and Nine Months Ended September 30, 2021

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

	Jul - Sep 21	Jan - Sep 21
<b>Ordinary Income/Expense</b>		
56066 · Residential Car Charging Subsidy	1,000.00	2,716.49
56067 · Walking Subsidy	100.00	600.00
56068 · High Efficiency Auto Subsidy	1,450.00	2,850.00
56075 · Telecommute Subsidy	4,300.00	12,900.00
<b>Total Subsidies</b>	18,925.00	52,483.89
<b>Outreach</b>		
51595 · Marketing and Promotion Mat.	0.00	1,580.00
51600 · Commuter Club		
51590 · Commuter Club Incentives	345.00	3,810.00
<b>Total 51600 · Commuter Club</b>	345.00	3,810.00
51804 · Annual Meeting	0.00	99.73
56070 · Facebook Contests and Incentive	400.00	1,655.00
<b>Total Outreach</b>	745.00	7,144.73
<b>Total Membership Programs &amp; Outreach</b>	19,670.00	59,628.62
<b>Total Expense</b>	71,653.71	207,678.13
<b>Net Ordinary Income</b>	9,600.38	65,048.86
<b>Other Income/Expense</b>		
<b>Other Income</b>		
40200 · Interest Income	140.94	491.85
<b>Total Other Income</b>	140.94	491.85

**No assurance is provided on this financial statement.**

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
Statement of Activities  
For the Quarter and Nine Months Ended September 30, 2021**

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

	<u>Jul - Sep 21</u>	<u>Jan - Sep 21</u>
Ordinary Income/Expense	140,94	491,85
Net Other Income	9,741.32	65,540.71
Net Income	<u>9,741.32</u>	<u>65,540.71</u>

**No assurance is provided on this financial statement.**



**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
SUPPLEMENTAL Statement of Activities**

January through September 2021

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

	Jul - Sep 21	Budget	Jan - Sep 21	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
40120 - Miscellaneous Income	0.00	75,000.00	3.70	225,000.00	300,000.00
40102 - Tenant Dues	81,254.09	9,498.00	241,933.51	28,494.00	38,000.00
40103 - Developer Dues	0.00		30,789.78		
<b>Total Income</b>	<b>81,254.09</b>	<b>84,498.00</b>	<b>272,726.99</b>	<b>253,494.00</b>	<b>338,000.00</b>
Gross Profit	81,254.09	84,498.00	272,726.99	253,494.00	338,000.00
Expense					
Administrative Expenses					
Salaries and Wages					
50100 - Salary - Executive Director	21,787.50	20,231.19	57,892.50	60,693.57	80,924.76
50110 - Bonus - Executive Director	0.00	0.00	0.00	0.00	4,000.00
50120 - Salary - Member Services Mgr	14,509.95	13,498.47	38,555.01	40,495.41	53,993.93
50130 - Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	2,000.00
<b>Total Salaries and Wages</b>	<b>36,297.45</b>	<b>33,729.66</b>	<b>96,447.51</b>	<b>101,188.98</b>	<b>140,918.69</b>
Payroll Expenses					
50300 - Employee Benefits	3,929.55	4,110.00	13,417.24	12,330.00	16,440.00
50325 - Payroll Fees - Staff Resources	520.56	825.00	1,728.24	2,475.00	3,300.00
50350 - Payroll Taxes	2,774.10	2,578.74	7,647.09	7,736.22	10,315.00
50400 - Worker's Compensation Insurance	0.00	416.00	728.03	1,247.00	1,703.00
50425 - 401(k) Match	1,088.99	1,011.15	2,893.37	3,033.45	4,044.60
<b>Total Payroll Expenses</b>	<b>8,313.20</b>	<b>8,940.89</b>	<b>28,411.97</b>	<b>26,821.67</b>	<b>35,802.60</b>
<b>Total Administrative Expenses</b>	<b>44,610.55</b>	<b>42,670.55</b>	<b>122,859.48</b>	<b>128,010.65</b>	<b>176,721.29</b>
Operating Expenses					
51760 - Bad Debts	0.00		4,050.00		

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
SUPPLEMENTAL Statement of Activities  
January through September 2021**

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

Ordinary Income/Expense	Jul - Sep 21	Budget	Jan - Sep 21	YTD Budget	Annual Budget
51000 - Automobile Expense	0.00	120.00	0.00	360.00	500.00
51010 - Business Tax	0.00	0.00	0.00	110.00	110.00
51015 - Depreciation	75.00	300.00	225.00	900.00	1,200.00
51025 - Dues and Subscriptions	500.00	0.00	799.00	1,100.00	1,100.00
51050 - Insurance	0.00	0.00	1,431.00	2,500.00	2,500.00
51700 - Meals and Entertainment	0.00	90.00	0.00	270.00	360.00
51725 - Office Expense	197.89	600.00	2,015.81	1,800.00	2,400.00
51730 - Professional Fees					
53401 - Accounting	2,252.00	1,050.00	3,362.00	3,150.00	4,200.00
53403 - Audit	0.00	0.00	0.00	3,500.00	3,500.00
53404 - Computer Administration (IT)	0.00	300.00	1,285.52	900.00	1,200.00
53405 - Legal	0.00	150.00	198.33	450.00	600.00
<b>Total 51730 - Professional Fees</b>	<b>2,252.00</b>	<b>1,500.00</b>	<b>4,845.85</b>	<b>8,000.00</b>	<b>9,500.00</b>
51735 - Rent	2,192.16	2,192.16	6,576.48	6,576.60	8,768.76
51750 - Staff Seminars and Travel	10.00	120.00	10.00	380.00	500.00
52300 - Telephone and Utilities	2,146.01	1,200.00	5,236.89	3,600.00	4,800.00
<b>Total Operating Expenses</b>	<b>7,373.06</b>	<b>6,122.16</b>	<b>25,190.03</b>	<b>25,576.60</b>	<b>31,738.76</b>
<b>Membership Programs &amp; Outreach</b>					
<b>Subsidies</b>					
51200 - Guaranteed Ride Home	0.00	150.00	0.00	450.00	600.00
51400 - Vanpool Subsidy	0.00	330.00	0.00	990.00	1,320.00

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
SUPPLEMENTAL Statement of Activities**

January through September 2021

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

Ordinary Income/Expense	Jul - Sep 21	Budget	Jan - Sep 21	YTD Budget	Annual Budget
51450 · Carpool Subsidy	1,650.00	4,500.00	5,300.00	13,500.00	18,000.00
51500 · Transit					
51501 · Amtrak	0.00	300.00	0.00	900.00	1,200.00
51500 · Transit - Other	225.00	1,125.00	675.00	3,375.00	4,500.00
Total 51500 · Transit	225.00	1,425.00	675.00	4,275.00	5,700.00
56010 · Bike Subsidy - Purchase	0.00	0.00	14,400.00	14,400.00	14,400.00
56015 · Bike Subsidy - Maintenance	200.00	1,800.00	600.00	5,400.00	7,200.00
56055 · Capital Improvements Program	10,000.00	0.00	12,442.40	15,000.00	15,000.00
56066 · Residential Car Charging Subsidy	1,000.00	1,250.01	2,716.49	3,750.03	5,000.04
56067 · Walking Subsidy	100.00	0.00	600.00	2,000.00	2,000.00
56068 · High Efficiency Auto Subsidy	1,450.00	2,250.00	2,850.00	6,750.00	9,000.00
56075 · Telecommute Subsidy	4,300.00	4,500.00	12,900.00	13,500.00	18,000.00
Total Subsidies	18,925.00	16,205.01	52,483.89	80,015.03	96,220.04
Programs					
56005 · Bike Safety Clinics	0.00	0.00	0.00	100.00	100.00
56008 · Bike Share Program	0.00	0.00	0.00	100.00	100.00
Total Programs	0.00	0.00	0.00	200.00	200.00
Outreach					
51505 · Property Manager Appreciation	0.00	0.00	0.00	0.00	700.00
51595 · Marketing and Promotion Mat.	0.00	405.00	1,580.00	7,215.00	9,620.00

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
SUPPLEMENTAL Statement of Activities  
January through September 2021**

**Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted**

	Jul - Sep 21	Budget	Jan - Sep 21	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
51600 · Commuter Club					
51590 · Commuter Club Incentives	345.00	375.00	3,810.00	1,125.00	1,500.00
52541 · CC Website Development	0.00	0.00	0.00	2,000.00	2,000.00
<b>Total 51600 · Commuter Club</b>	<b>345.00</b>	<b>375.00</b>	<b>3,810.00</b>	<b>3,125.00</b>	<b>3,500.00</b>
51804 · Annual Meeting					
51808 · Annual Member Recognition	0.00	0.00	0.00	0.00	1,800.00
51804 · Annual Meeting - Other	0.00	0.00	99.73	1,000.00	1,000.00
<b>Total 51804 · Annual Meeting</b>	<b>0.00</b>	<b>0.00</b>	<b>99.73</b>	<b>1,000.00</b>	<b>2,800.00</b>
52400 · Sponsorship	0.00	1,000.00	0.00	1,435.00	1,435.00
56002 · Bike Commute Month	0.00	0.00	0.00	2,000.00	2,000.00
56003 · Quarterly Educational Lunches	0.00	300.00	0.00	900.00	1,200.00
56070 · Facebook Contests and Incentive	400.00	480.00	1,655.00	1,890.00	2,370.00
<b>Total Outreach</b>	<b>745.00</b>	<b>2,560.00</b>	<b>7,144.73</b>	<b>17,565.00</b>	<b>23,625.00</b>
<b>Total Membership Programs &amp; Outreach</b>	<b>19,670.00</b>	<b>18,765.01</b>	<b>59,628.62</b>	<b>97,780.03</b>	<b>120,045.04</b>
<b>Net Ordinary Income</b>	<b>71,653.71</b>	<b>67,557.72</b>	<b>207,678.13</b>	<b>251,367.28</b>	<b>328,505.09</b>
<b>Other Income/Expense</b>	<b>9,600.38</b>	<b>16,940.28</b>	<b>65,048.86</b>	<b>2,126.72</b>	<b>9,494.91</b>
<b>Other Income</b>					
<b>40200 · Interest Income</b>	<b>140.94</b>	<b>360.00</b>	<b>491.85</b>	<b>1,080.00</b>	<b>1,440.00</b>
<b>Total Other Income</b>	<b>140.94</b>	<b>360.00</b>	<b>491.85</b>	<b>1,080.00</b>	<b>1,440.00</b>
<b>Net Other Income</b>	<b>140.94</b>	<b>360.00</b>	<b>491.85</b>	<b>1,080.00</b>	<b>1,440.00</b>
<b>Net Income</b>	<b>9,741.32</b>	<b>17,300.28</b>	<b>65,540.71</b>	<b>3,206.72</b>	<b>10,934.91</b>

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
 Quarterly Investment Policy Report  
 As of September 30, 2021

Business Banking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in River City Checking	\$ 135,916.86	Cash/Cash Eqv	0.0%	NA
<b>Business Banking Account SubTotal</b>	<b>\$ 135,916.86</b>			
<b>Business Checking Account</b>	<b>Total</b>	<b>Investment Type</b>	<b>Investment Return (APR)</b>	<b>Maturity Date</b>
Cash in PayPal	\$ 5,385.39	Cash/Cash Eqv	0.0%	NA
<b>Business Checking Account SubTotal</b>	<b>\$ 5,385.39</b>			
<b>Operating Reserve Account</b>	<b>Total</b>	<b>Investment Type</b>	<b>Investment Return (APR)</b>	<b>Maturity Date</b>
River City Bank Liquid CD	\$ 228,694.26	Cash/Cash Eqv	0.31%	Monthly
<b>Operating Reserve Account SubTotal</b>	<b>\$ 228,694.26</b>			
<b>Capital Investment Account</b>	<b>Total</b>	<b>Investment Type</b>	<b>Investment Return (APR)</b>	<b>Maturity Date</b>
Change in Investment Value	\$ -			
<b>Capital Investment Account Subtotal</b>	<b>\$ -</b>			
<b>Grand Total</b>	<b>\$ 369,996.51</b>			

Average Monthly Revenue Estimate \$ -  
 Average Monthly Expense Estimate \$ 30,000.00

Account	Total (\$)	Cash Flow Guidelines			
		Months Available	Minimum	Target	Maximum
Business Banking Account	\$ 135,917	4.5	2	3	4
Business Checking Account	\$ 5,385	0.2			
Operating Reserve Account	\$ 228,694	7.6	4	9	12
Capital Investment Account	\$ -	0.0	0	3	6
<b>Total</b>	<b>\$ 369,997</b>				

Account	Asset Allocation Guidelines				
	Total (\$)	Percentage	Minimum	Target	Maximum
Cash/Cash Equivalent	\$ 369,997	100%	50%	75%	100%
Fixed Income	\$ -	0%	0%	25%	40%
Equity	\$ -	0%	0%	0%	10%
<b>Total</b>	<b>\$ 369,997</b>				

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.**  
**A/R Aging Summary**  
 As of September 30, 2021

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Accounting Principals, Inc.	0.00	0.00	0.00	0.00	1,827.90	1,827.90
Autism Spectrum Therapies	0.00	0.00	0.00	0.00	450.00	450.00
CA Dept Industrial Relations Appeals Bd	0.00	0.00	0.00	0.00	1,291.35	1,291.35
CA Dept of Food & Ag	0.00	0.00	320.14	0.00	0.00	320.14
CA Health & Wellness	0.00	0.00	0.00	0.00	1,942.50	1,942.50
CA Health & Wellness (1740)	0.00	0.00	0.00	0.00	5,260.80	5,260.80
CalHEERS / Deloitte	0.00	0.00	0.00	0.00	0.00	0.00
Carol Nygard & Associates	0.00	0.00	0.00	0.00	212.10	212.10
City of Sacramento	0.00	0.00	0.00	0.00	0.00	0.00
Coconut Funding	0.00	0.00	0.00	0.00	1,993.20	1,993.20
Dale Carnegie	0.00	0.00	0.00	0.00	450.00	450.00
Dan Lafontaine	0.00	0.00	0.00	0.00	0.00	0.00
Dan Parrish Insurance Services	0.00	0.00	0.00	0.00	450.00	450.00
Dept. of Food & Agriculture, State of CA	0.00	0.00	0.00	0.00	0.28	0.28
Echo Global Logistics, Inc.	0.00	0.00	0.00	0.00	1,036.20	1,036.20
Farmer's Rice Cooperative	0.00	0.00	0.00	0.00	2,250.00	2,250.00
Guest Innovations	0.00	0.00	0.00	0.00	818.25	818.25
HDR	0.00	0.00	0.00	0.00	-426.45	-426.45
Integra	0.00	0.00	0.00	0.00	2,476.50	2,476.50
Johanson & Associates	0.00	0.00	0.00	0.00	900.00	900.00
Johnstone Moyer	0.00	0.00	0.00	0.00	450.00	450.00
Lance, Soll & Lungard	0.00	0.00	0.00	0.00	450.00	450.00
Law Office of Crystal Cunningham	0.00	0.00	0.00	0.00	900.00	900.00
LicenseLogix	0.00	0.00	0.00	0.00	1,350.00	1,350.00
Melissa Aliotti	0.00	0.00	0.00	0.00	450.00	450.00
Morse, Geisler, Callister & Karlin, LLP	0.00	0.00	0.00	0.00	450.00	450.00
NetBrain Technologies, Inc.	0.00	0.00	0.00	0.00	1,382.40	1,382.40
OSI 2895	0.00	0.00	0.00	0.00	6,637.50	6,637.50
Parsons	0.00	0.00	0.00	0.00	877.50	877.50
Passport Health Communications	0.00	0.00	0.00	0.00	0.00	0.00
PG & E	0.00	0.00	0.00	0.00	5,285.40	5,285.40
PG & E Natomas Park	0.00	0.00	0.00	0.00	450.00	450.00
Quorum Technologies	0.00	0.00	0.00	0.00	900.00	900.00
Ratto Law Firm	0.00	0.00	0.00	0.00	-87.50	-87.50
River Plaza Owners Association	0.00	0.00	0.00	0.00	36,169.20	36,169.20
Sacramento Area Council Govts	0.00	0.00	0.00	0.00	0.00	0.00
Sacramento Metropolitan Air Quality	0.00	0.00	0.00	0.00	0.00	0.00
Sacramento Steps Forward	0.00	0.00	0.00	0.00	688.95	688.95
SMAQMD	0.00	0.00	0.00	0.00	5,000.00	5,000.00
SNTMA(c)	0.00	0.00	0.00	0.00	-20,429.38	-20,429.38
State Farm	0.00	0.00	0.00	0.00	450.00	450.00
Sutter 2480 NP Drive.	0.00	0.00	0.00	0.00	5,400.00	5,400.00
Sutter 2750	0.00	0.00	0.00	0.00	281.85	281.85
Sutter 2750, Suite 150	0.00	0.00	0.00	0.00	2,099.85	2,099.85
T-Mobile	0.00	0.00	0.00	0.00	5,591.10	5,591.10
Thanh T. Foxx, Inc.	0.00	0.00	0.00	0.00	0.00	0.00
XEROX	0.00	0.00	0.00	0.00	2,001.60	2,001.60
<b>TOTAL</b>	<b>0.00</b>	<b>0.00</b>	<b>320.14</b>	<b>0.00</b>	<b>77,681.10</b>	<b>78,001.24</b>

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
**A/R Aging Detail**  
 As of September 30, 2021

	Type	Date	Num	Name	Terms	Due Date	Aging	Open Balance
Current								
Total Current								
1 - 30								
Total 1 - 30								
31 - 60								
Total 31 - 60								320.14
61 - 90								
Total 61 - 90								
> 90								
	Invoice	08/26/2021	2173	CA Dept of Food & Ag	Due Upon Receipt	08/26/2021	35	320.14
	Invoice	01/01/2010	105	Johanson & Associates	Due Upon Receipt	01/01/2010	4,290	350.00
	General Journ	03/31/2015	PB0315-05	American Funds-c				940.16
	General Journ	04/01/2015	PB0415-01	American Funds-c				-940.16
	Invoice	01/01/2016	1080	Thanh T. Foxx, Inc.	Due Upon Receipt	01/01/2016	2,099	350.00
	Credit Memo	07/13/2016	1114	Ratto Law Firm		07/13/2016	1,905	-87.50
	Payment	01/27/2017	1079050	Passport Health Communications				-2,054.70
	Payment	02/28/2017	1102324419	Sacramento Area Council Govts				-9,334.87
	General Journ	03/31/2017	PB062016-2	Passport Health Communications				2,054.70
	Invoice	07/19/2017	1312	Dept. of Food & Agriculture, State of CA	Due Upon Receipt	07/19/2017	1,534	0.28
	General Journ	12/31/2017	PB0316-15	Sacramento Area Council Govts				9,334.87
	General Journ	12/31/2017	PB062016-13	Sacramento Area Council Govts				16,816.00
	Invoice	01/02/2018	1451	OSI 2895	Due Upon Receipt	01/02/2018	1,367	790.20
	Invoice	01/02/2018	1488	Sutter 2750, Suite 150	Due Upon Receipt	01/02/2018	1,367	2,099.85
	Payment	01/24/2018		CalHEERS / Deloitte				-6,923.85
	Invoice	03/31/2018	1513	CalHEERS / Deloitte	Due Upon Receipt	03/31/2018	1,279	6,923.85
	Credit Memo	03/31/2018	1522	Johanson & Associates		03/31/2018	1,279	-350.00
	General Journ	07/31/2018	PB062016-14	Thanh T. Foxx, Inc.				-350.00
	Payment	08/07/2018	1103019409	Sacramento Metropolitan Air Quality				-500.00
	Payment	11/02/2018	003530244	Dan Lafontaine				-919.45
	General Journ	11/02/2018	PB062016-13	Dan Lafontaine				919.45
	General Journ	12/31/2018	PB062016-28	SNTMA(c)				-18,315.00
	General Journ	12/31/2018	PB062016-29	SNTMA(c)				900.00
	General Journ	12/31/2018	PB062016-30	Sacramento Area Council Govts				-16,816.00
	General Journ	12/31/2018	PB062016-31	Sacramento Metropolitan Air Quality				500.00
	General Journ	12/31/2018	PB062016-32	SNTMA(c)				-22,929.00
	General Journ	12/31/2018	PB062016-33	Sacramento Area Council Govts				10,000.00
	General Journ	12/31/2018	PB062016-41	SNTMA(c)				3,704.50
	Invoice	01/02/2019	1532	Accounting Principals, Inc.	Due Upon Receipt	01/02/2019	1,002	609.30
	Invoice	01/02/2019	1588	City of Sacramento	Due Upon Receipt	01/02/2019	1,002	5,000.00
	Invoice	01/02/2019	1649	LicenseLogix	Due Upon Receipt	01/02/2019	1,002	450.00
	Invoice	01/02/2019	1668	OSI 2895	Due Upon Receipt	01/02/2019	1,002	790.20
	Invoice	01/02/2019	1684	Quorum Technologies	Due Upon Receipt	01/02/2019	1,002	450.00
	Invoice	01/02/2019	1728	XEROX	Due Upon Receipt	01/02/2019	1,002	1,000.80
	Payment	01/02/2019	3488	Carol Nygard & Associates				-237.90
	Invoice	01/08/2019	1733	Integra	Due Upon Receipt	01/08/2019	996	990.60
	Payment	03/27/2019	183587	HDR				-426.45
	Invoice	09/24/2019	1748	Sutter 2480 NP Drive	Due Upon Receipt	09/24/2019	737	5,400.00
	General Journ	09/30/2019	PB062016-28	SMAQMD				5,000.00
	General Journ	09/30/2019	PB062016-29	City of Sacramento				-5,000.00
	General Journ	10/31/2019	PB062016-35	Sacramento Area Council Govts				-16,816.00
	General Journ	12/31/2019	PB062016-37	Sacramento Area Council Govts				6,816.00
	Invoice	01/02/2020	1751	Accounting Principals, Inc.	Due Upon Receipt	01/02/2020	637	609.30
	Invoice	01/02/2020	1778	CA Health & Wellness	Due Upon Receipt	01/02/2020	637	848.70
	Invoice	01/02/2020	1800	Carol Nygard & Associates	Due Upon Receipt	01/02/2020	637	450.00
	Invoice	01/02/2020	1813	Coconut Funding	Due Upon Receipt	01/02/2020	637	996.60
	Invoice	01/02/2020	1857	Integra	Due Upon Receipt	01/02/2020	637	1,485.90
	Invoice	01/02/2020	1863	Johanson & Associates	Due Upon Receipt	01/02/2020	637	450.00
	Invoice	01/02/2020	1875	Law Office of Crystal Cunningham	Due Upon Receipt	01/02/2020	637	450.00
	Invoice	01/02/2020	1878	LicenseLogix	Due Upon Receipt	01/02/2020	637	450.00
	Invoice	01/02/2020	1887	Melissa Aliotti	Due Upon Receipt	01/02/2020	637	450.00
	Invoice	01/02/2020	1896	NetBrain Technologies, Inc.	Due Upon Receipt	01/02/2020	637	450.00
	Invoice	01/02/2020	1900	OSI 2895	Due Upon Receipt	01/02/2020	637	2,294.40
	Invoice	01/02/2020	1913	Quorum Technologies	Due Upon Receipt	01/02/2020	637	450.00
	Invoice	01/02/2020	1917	River Plaza Owners Association	Due Upon Receipt	01/02/2020	637	18,084.60
	Invoice	01/02/2020	1939	Sutter 2750	Due Upon Receipt	01/02/2020	637	281.85
	Invoice	01/02/2020	1941	T-Mobile	Due Upon Receipt	01/02/2020	637	2,795.55

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.**  
**A/R Aging Detail**  
 As of September 30, 2021

Invoice	01/02/2020	1958	XEROX	Due Upon Receipt	01/02/2020	637	1,000.80
Invoice	12/17/2020	2157	Lance, Soll & Lungard		12/17/2020	287	450.00
General Journ	12/31/2020	PB062016-44	SNTMA(c)				16,210.12
Invoice	01/04/2021	1981	Accounting Principals, Inc.	Due Upon Receipt	01/04/2021	269	609.30
Invoice	01/04/2021	1990	Autism Spectrum Therapies	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2005	CA Dept Industrial Relations Appeals Bd	Due Upon Receipt	01/04/2021	269	1,291.35
Invoice	01/04/2021	2009	CA Health & Wellness	Due Upon Receipt	01/04/2021	269	1,093.80
Invoice	01/04/2021	2010	CA Health & Wellness (1740)	Due Upon Receipt	01/04/2021	269	5,260.80
Invoice	01/04/2021	2036	Coconut Funding	Due Upon Receipt	01/04/2021	269	996.60
Invoice	01/04/2021	2041	Dale Carnegie	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2042	Dan Parrish Insurance Services	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2048	Echo Global Logistics, inc.	Due Upon Receipt	01/04/2021	269	1,036.20
Invoice	01/04/2021	2050	Farmer's Rice Cooperative	Due Upon Receipt	01/04/2021	269	2,250.00
Invoice	01/04/2021	2057	Guest Innovations	Due Upon Receipt	01/04/2021	269	818.25
Invoice	01/04/2021	2077	Johanson & Associates	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2079	Johnstone Moyer	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2086	Law Office of Crystal Cunningham	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2088	LicenseLogix	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2098	Morse, Geisler, Callister & Karlin, LLP	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2106	OSI 2895	Due Upon Receipt	01/04/2021	269	2,762.70
Invoice	01/04/2021	2111	Parsons	Due Upon Receipt	01/04/2021	269	877.50
Invoice	01/04/2021	2115	PG & E	Due Upon Receipt	01/04/2021	269	5,285.40
Invoice	01/04/2021	2116	PG & E Natomas Park	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2122	River Plaza Owners Association	Due Upon Receipt	01/04/2021	269	18,084.60
Invoice	01/04/2021	2125	Sacramento Steps Forward	Due Upon Receipt	01/04/2021	269	688.95
Invoice	01/04/2021	2132	State Farm	Due Upon Receipt	01/04/2021	269	450.00
Invoice	01/04/2021	2140	T-Mobile	Due Upon Receipt	01/04/2021	269	2,795.55
Invoice	01/04/2021	2154	NetBrain Technologies, Inc.	Due Upon Receipt	01/04/2021	269	932.40
							77,681.10
							78,001.24

Total > 90

TOTAL



Annual Basis

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
 Profit & Loss Budget Overview  
 January through December 2021

	Jan 22	Feb 22	Mar 21	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	TOTAL Jan - Dec 22
<b>Ordinary Income/Expense</b>													
<b>Income</b>													
40102 - Tenant Dues	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	300,000.00
40103 - Developer Dues	3,166.00	3,166.00	3,166.00	3,166.00	3,166.00	3,166.00	3,166.00	3,166.00	3,166.00	3,166.00	3,166.00	3,174.00	38,000.00
<b>Total Income</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,174.00</b>	<b>338,000.00</b>
<b>Gross Profit</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,166.00</b>	<b>28,174.00</b>	<b>338,000.00</b>
<b>Expense</b>													
<b>Administrative Expenses</b>													
<b>Salaries and Wages</b>													
50100 - Salary - Executive Director	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	6,743.73	80,924.76
50110 - Bonus - Executive Director	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	4,000.00
50120 - Salary - Member Services Mgr	4,499.49	4,499.49	4,499.49	4,499.49	4,499.49	4,499.49	4,499.49	4,499.49	4,499.49	4,499.49	4,499.49	4,499.54	53,993.93
50130 - Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	2,000.00
<b>Total Salaries and Wages</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>11,243.22</b>	<b>17,243.27</b>	<b>140,918.69</b>
<b>Payroll Expenses</b>													
50300 - Employee Benefits	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	1,370.00	16,440.00
50325 - Payroll Fees - Staff Resources	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	3,300.00
50350 - Payroll Taxes	859.58	859.58	859.58	859.58	859.58	859.58	859.58	859.58	859.58	859.58	859.58	859.62	10,315.00
50425 - 401(k) Match	337.05	337.05	337.05	337.05	337.05	337.05	337.05	337.05	337.05	337.05	337.05	337.05	4,044.60
50400 - Worker's Compensation Insurance	138.00	138.00	139.00	138.00	139.00	139.00	138.00	139.00	139.00	152.00	152.00	152.00	1,703.00
<b>Total Payroll Expenses</b>	<b>2,979.63</b>	<b>2,979.63</b>	<b>2,980.63</b>	<b>2,979.63</b>	<b>2,980.63</b>	<b>2,980.63</b>	<b>2,979.63</b>	<b>2,980.63</b>	<b>2,980.63</b>	<b>2,993.63</b>	<b>2,993.63</b>	<b>2,993.67</b>	<b>35,802.60</b>
<b>Total Administrative Expenses</b>	<b>14,222.85</b>	<b>14,222.85</b>	<b>14,223.85</b>	<b>14,222.85</b>	<b>14,223.85</b>	<b>14,223.85</b>	<b>14,222.85</b>	<b>14,223.85</b>	<b>14,223.85</b>	<b>14,236.85</b>	<b>14,236.85</b>	<b>20,236.94</b>	<b>176,721.29</b>

Annual Basis

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
 Profit & Loss Budget Overview  
 January through December 2021

	Jan 22	Feb 22	Mar 21	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	TOTAL Jan - Dec 22
<b>Operating Expenses</b>													
51000 - Automobile Expense	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	50.00	50.00	500.00
51005 - Board Member Gifts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
51010 - Business Tax	0.00	0.00	0.00	0.00	0.00	110.00	0.00	0.00	0.00	0.00	0.00	0.00	110.00
51015 - Depreciation	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
51025 - Dues and Subscriptions	950.00	0.00	0.00	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
51050 - Insurance	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
51700 - Meals and Entertainment	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	360.00
51725 - Office Expense	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,400.00
51730 - Professional Fees													
53401 - Accounting	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
53403 - Audit	0.00	0.00	0.00	0.00	0.00	3,500.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00
53404 - Computer Administration (IT)	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
53405 - Legal	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
43406 - Bank Service and Finance Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 51730 - Professional Fees</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>4,000.00</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>9,500.00</b>
51735 - Rent	730.72	730.76	730.80	730.72	730.72	730.72	730.72	730.72	730.72	730.72	730.72	730.72	8,766.76
51750 - Staff Seminars and Travel	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	50.00	50.00	500.00
52300 - Telephone and Utilities	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,800.00
<b>Total Operating Expenses</b>	<b>2,170.72</b>	<b>2,170.76</b>	<b>2,170.80</b>	<b>2,170.72</b>	<b>2,170.72</b>	<b>9,170.72</b>	<b>2,170.72</b>	<b>2,170.72</b>	<b>2,170.72</b>	<b>2,170.72</b>	<b>2,180.72</b>	<b>2,180.72</b>	<b>33,068.76</b>

Annual Basis

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.  
 Profit & Loss Budget Overview  
 January through December 2021

	Jan 22	Feb 22	Mar 21	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	TOTAL Jan - Dec 22
Membership Programs & Outreach													
Subsidies													
51200 - Guaranteed Ride Home	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
51400 - Vanpool Subsidy	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	1,320.00
51450 - Carpool Subsidy	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00
51500 - Transit	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	4,500.00
51501 - Amtrak	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
56010 - Bike Subsidy - Purchase	0.00	0.00	0.00	14,400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,400.00
56015 - Bike Subsidy - Maintenance	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	7,200.00
56055 - Capital Improvements Program	5,000.00	5,000.00	5,000.00										15,000.00
56066 - Residential Car Charging Subsidy	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	5,000.00
56067 - Walking Subsidy	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
56068 - High Efficiency Auto Subsidy (Low Emissions)	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00
Telework	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00
Total Subsidies	12,401.67	10,401.67	10,401.67	19,801.67	5,401.67	5,401.67	5,401.67	5,401.67	5,401.67	5,401.67	5,401.67	5,401.67	96,220.00
Programs													
56005 - Bike Safety Clinics	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
56008 - Bike Share Program	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
Total Programs	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00

Annual Basis

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	Jan 22	Feb 22	Mar 21	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	TOTAL Jan - Dec 22
Outreach													
51505 - Property Manager Appreciation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	700.00
51505 - Marketing and Promotion Mat.	2,135.00	135.00	135.00	2,135.00	135.00	2,135.00	135.00	135.00	135.00	2,135.00	135.00	135.00	9,620.00
52550 - ice cream social					0.00	0.00	0.00	0.00					0.00
Total 51505 - Marketing and Promotion Mat.	2,135.00	135.00	135.00	2,135.00	135.00	2,135.00	135.00	135.00	135.00	2,135.00	135.00	135.00	9,620.00
51600 - Commuter Club													
51590 - Commuter Club Incentives	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
52541 - CC Website Development	2,000.00												2,000.00
Total 51600 - Commuter Club	2,125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	3,500.00
51804 - Annual Meeting													
51808 - Annual Member Recognition	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00	1,800.00
51804 - Annual Meeting - Other	0.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
Total 51804 - Annual Meeting	0.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00	2,800.00
52400 - Sponsorship	0.00	0.00	0.00	275.00	160.00	0.00	0.00	0.00	1,000.00	0.00	0.00	0.00	1,435.00
56002 - Bike Commute Month	0.00	0.00	1,500.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
56003 - Quarterly Educational Lunches	0.00	300.00	0.00	300.00	0.00	0.00	0.00	300.00	0.00	300.00	0.00	0.00	1,200.00
56070 - Facebook Contests and Incentive	610.00	160.00	160.00	160.00	160.00	160.00	160.00	160.00	160.00	160.00	160.00	160.00	2,370.00
Total Outreach	4,870.00	1,720.00	1,920.00	2,995.00	1,080.00	2,420.00	420.00	720.00	1,420.00	2,720.00	420.00	2,920.00	23,625.00
Total Membership Programs & Outreach	17,471.67	12,121.67	12,321.67	22,796.67	6,481.67	7,821.67	5,821.67	6,121.67	6,821.67	8,121.67	5,821.67	8,321.67	120,045.00
Total Expense	33,865.24	28,515.28	28,716.32	39,190.24	22,876.24	31,216.24	22,215.24	22,516.24	23,216.24	24,529.24	22,239.24	30,739.33	329,835.05
Net Ordinary Income	-5,699.24	-349.28	-550.32	-11,024.24	5,289.76	-3,050.24	5,950.76	5,649.76	4,949.76	3,636.76	5,926.76	-2,565.33	8,164.95
Other Income/Expense													
Other Income													
40200 - Interest Income	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
Total Other Income	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
Other Expense													
56065 - Major Capital Improvements (a)													0.00

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Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
Net Income	-5,579.24	-229.28	-430.32	-10,904.24	5,409.76	-2,930.24	6,070.76	5,769.76	5,069.76	3,756.76	6,046.76	-2,445.33	9,604.95
(a)													
CONTINGENT EXPENSES - expenses allocated for programs contingent upon availability of participation to be funded by reserve accounts : RCB \$138,379.20 (Checking); \$178,725 (Liquid CD) (Balance as of 10/31).													